

\$TITLE: M4-1.GMS: Cournot and Bertrand with continuous strategies

\$ONTEXT

*begin with Cournot duopoly*

*single unified market, constant marginal costs*

*goods XH and XF are imperfect substitutes*

*inverse demand functions  $PH = \text{ALPHA} - \text{BETA} * XH - \text{GAMMA} * XF$      $\text{BETA} > \text{GAMMA}$*

*maximizing profits gives FOC (implicit reaction functions)*

*$\text{PROFIT} = PH * XH - CH * XH = (\text{ALPHA} - \text{BETA} * XH - \text{GAMMA} * XF) * XH - CH * XH$*

*first order condition:  $\text{ALPHA} - 2 * \text{BETA} * XH - \text{GAMMA} * XF - CH = 0$*

\$OFFTEXT

## PARAMETERS

ALPHA    intercept of demand curve

BETA     slope of inverse demand curve wrt own quantity

GAMMA   slope of inverse demand curve wrt rival's quantity

CH       marginal cost of home firm

CF       marginal cost of foreign firm

WELHC0   welfare in country h before policy under Cournot

WELHB0   welfare in country h before policy under Bertrand;

ALPHA = 12;

BETA = 2;

GAMMA = 1;

CH = 2;

CF = 2;

**NONNEGATIVE VARIABLES**

PH price of XH  
 PF price of XF  
 XH quantity of XH  
 XF quantity of XF  
 PROFH profit of firm h  
 PROFF profit of firm f;

**EQUATIONS**

PRICEH inverse demand curve facing firm h  
 PRICEF inverse demand curve facing firm f  
 HCOURNOT cournot FOC for firm h (reaction function)  
 FCOURNOT cournot FOC for firm f (reaction function)  
 PROFITH profit of firm h  
 PROFITF profit of firm f;

$$\text{PRICEH.. } PH = E = \text{ALPHA} - \text{BETA} * XH - \text{GAMMA} * XF;$$

$$\text{PRICEF.. } PF = E = \text{ALPHA} - \text{BETA} * XF - \text{GAMMA} * XH;$$

$$\text{HCOURNOT.. } CH = G = \text{ALPHA} - 2 * \text{BETA} * XH - \text{GAMMA} * XF;$$

$$\text{FCOURNOT.. } CF = G = \text{ALPHA} - 2 * \text{BETA} * XF - \text{GAMMA} * XH;$$

$$\text{PROFITH.. } \text{PROFH} = E = PH * XH - CH * XH;$$

```
PROFITF..   PROFF =E= PF*XF - CF*XF;
```

```
MODEL COURNOT /PRICEH.PH, PRICEF.PF, HCOURNOT.XH, FCOURNOT.XF,
                PROFITH.PROFH, PROFITF.PROFF/;
```

```
SOLVE COURNOT USING MCP;
```

```
WELHC0 = PROFH.L;
```

```
$ONTEXT
```

*now assume Bertrand price competition  
requires you to invert the inverse demand functions  
 $XH = INTERB - SLOPEB1*PH + SLOPEB2*PF$*

```
$OFFTEXT
```

## **PARAMETERS**

```
INTERB      intercept of the (direct) demand function
SLOPEB1     slope of the demand function wrt own price
SLOPEB2     slope of the demand function wrt rival's price;
```

```
INTERB = (ALPHA*BETA - ALPHA*GAMMA)/(BETA**2 - GAMMA**2);
SLOPEB1 = BETA/(BETA**2 - GAMMA**2);
SLOPEB2 = GAMMA/(BETA**2 - GAMMA**2);
```

**EQUATIONS**

XBERTH        demand for XH  
 XBERTF        demand for XF  
 HBERTRAND    bertrand FOC for PH  
 FBERTRAND    bertrand FOC for PF;

XBERTH..         $XH = E = INTERB - SLOPEB1*PH + SLOPEB2*PF;$

XBERTF..         $XF = E = INTERB - SLOPEB1*PF + SLOPEB2*PH;$

HBERTRAND..     $-SLOPEB1*CH = E = INTERB - 2*SLOPEB1*PH + SLOPEB2*PF;$

FBERTRAND..     $-SLOPEB1*CF = E = INTERB - 2*SLOPEB1*PF + SLOPEB2*PH;$

**MODEL** BERTRAND    /XBERTH.XH, XBERTF.XF, HBERTRAND.PH, FBERTRAND.PF,  
                           PROFITH.PROFH, PROFITF.PROFF/;

**SOLVE** BERTRAND USING MCP;

WELHB0 = PROFH.L;

*\*now analyze a production subsidy by h (strategic trade policy)*

**PARAMETER**

S subsidy on H's output  
 WELFAREHC country h's welfare under Cournot  
 WELFAREHB country h's welfare under Bertrand;

S = 0.4;  
 CH = CH - S;

**SOLVE** COURNOT USING MCP;  
 WELFAREHC = PROFH.L - S\*XH.L;  
**DISPLAY** WELHC0, WELFAREHC;

**SOLVE** BERTRAND USING MCP;  
 WELFAREHB = PROFH.L - S\*XH.L;  
**DISPLAY** WELHC0, WELFAREHC, WELHBO, WELFAREHB;

\$ONTEXT

*now let's use nlp to find the OPTIMAL subsidies under Cournot and Bertrand keep in mind that the optimal subsidy may be NEGATIVE, meaning a tax let's play the goofy Brander-Spencer game that all output is sold to a third country. Then welfare = profits minus subsidy payments or plus tax payments. PROFF will give the welfare of country f*

\$OFFTEXT

CH = 2;

S = 0;

## VARIABLES

WELFJ      joint welfare  
 SUBH      subsidy on XH is now a (free) variable: it can be negative  
 WELHS      welfare of country h: objective to maximize  
 SUBF      subsidy on XF is now a (free) variable: it can be negative  
 WELFS      welfare of country F: objective to maximize;

## EQUATIONS

WELJ      joint welfare - Cobb-Douglas  
 WELH      welfare of country h is  $WELH = PROFH - SUBH * XH$   
 PROFITHS      new equation for profits of firm h - replaces PROFITH  
 WELF      welfare of country f is  $WELF = PROFF - SUBF * XF$   
 PROFITFS      new equation for profits of firm f - replaces PROFITF  
 HCOURNOTS      new Cournot reaction function firm h - replaces HCOURNOT  
 HBERTRANDS      new Bertrand reaction function firm h - replaces HBERTRAND  
 FCOURNOTS      new Cournot reaction function firm f - replaces FCOURNOT  
 fBERTRANDS      new Bertrand reaction function firm f - replaces fBERTRAND;

WELJ..       $WELFJ =E= WELHS^{**0.5} * WELFS^{**0.5};$

WELH..       $WELHS =E= PROFH - SUBH * XH;$

PROFITHS..       $PROFH =E= PH * XH - (CH - SUBH) * XH;$

HCOURNOTS.. (CH - SUBH) =E= ALPHA - 2\*BETA\*XH - GAMMA\*XF;

HBERTRANDS.. -SLOPEB1\*(CH-SUBH) =E= INTERB - 2\*SLOPEB1\*PH + SLOPEB2\*PF;

WELF.. WELFS =E= PROFF - SUBF\*XF;

PROFITFS.. PROFF =E= PF\*XF - (CF - SUBF)\*XF;

FCOURNOTS.. (CF - SUBF) =E= ALPHA - 2\*BETA\*XF - GAMMA\*XH;

FBERTRANDS.. -SLOPEB1\*(CF-SUBF) =E= INTERB - 2\*SLOPEB1\*PF + SLOPEB2\*PH;

SUBH.L = 0.4;

WELHS.L = 8;

*\* first, a unilateral action by the government of country h*

SUBF.FX = 0;

**MODEL** COURNOTS /WELH, HCOURNOTS, FCOURNOT, PRICEH, PRICEF,  
PROFITHS, PROFITF/;

**SOLVE** COURNOTS USING NLP MAXIMIZING WELHS;

```
MODEL BERTRANDS /WELH, HBERTRANDS, FBERTRAND, XBERTH, XBERTF,
                PROFITHS, PROFITF/;
```

```
SOLVE BERTRANDS USING NLP MAXIMIZING WELHS;
```

```
SUBF.UP = +INF;
```

```
SUBF.LO = -INF;
```

*\* compute cooperative and non-cooperative outcomes between governments*

```
SETS I /I1*I10/
```

```
      J /COOP, NONCOOP/;
```

```
PARAMETER
```

```
  RESULTSC(*, J);
```

*\* compute a cooperative Nash eq between the governments*

```
MODEL WELFJOINT /WELJ, WELH, WELF, HCOURNOTS, FCOURNOTS, PRICEH, PRICEF,
                PROFITHS, PROFITFS/;
```

```
SOLVE WELFJOINT USING NLP MAXIMIZING WELFJ;
```

```
RESULTSC("WELJ", "COOP") = WELFJ.L;
```

```
RESULTSC("WELH", "COOP") = WELHS.L;
```

```
RESULTSC("WELF", "COOP") = WELFS.L;
```



```
RESULTSC( "PROFITH" , "COOP" ) = PROFH.L;  
RESULTSC( "PROFITF" , "COOP" ) = PROFF.L;  
RESULTSC( "SUBH" , "COOP" ) = SUBH.L;  
RESULTSC( "SUBF" , "COOP" ) = SUBF.L;
```

```
DISPLAY RESULTSC;
```

```
* compute a non-cooperative outcome in subsidy rates  
* iterative procedure:  
* max WELHS subject to SUBF fixed  
* hold SUBH at it's solution level and free up SUBF  
* max WELFS solve model for fixed SUBH  
* repeat 10 time
```

```
SUBH.L = 0;  
SUBF.L = 0;
```

```
LOOP( I ,
```

```
SUBH.LO = -INF;  
SUBH.UP = +INF;  
SUBF.FX = SUBF.L;
```

```
SOLVE WELFJOINT USING NLP MAXIMIZING WELHS;
```

```
SUBF.LO = -INF;  
SUBF.UP = +INF;  
SUBH.FX = SUBH.L;
```

```
SOLVE WELFJOINT USING NLP MAXIMIZING WELFS;
```

```
);
```

```
RESULTSC("WELJ", "NONCOOP") = WELFJ.L;  
RESULTSC("WELH", "NONCOOP") = WELHS.L;  
RESULTSC("WELF", "NONCOOP") = WELFS.L;  
RESULTSC("PROFITH", "NONCOOP") = PROFH.L;  
RESULTSC("PROFITF", "NONCOOP") = PROFF.L;  
RESULTSC("SUBH", "NONCOOP") = SUBH.L;  
RESULTSC("SUBF", "NONCOOP") = SUBF.L;
```

```
DISPLAY RESULTSC;
```